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AFFILIATED BLIND OF LOUISIANA TRAINING CENTER, INC. FINANCIAL REPORT JUNE 30, 2006

Under provisions of state law this report is a public document. A copy of the report has been submitted to the entity and other appropriate public officials. The report is available for public inspection at the Baton Rouge office of the Legislative Auditor and, where appropriate, at the office of the parish clerk of court.

Release Date 1-10-07

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BROUSSARD, POCHÉ, LEWIS & BREAUX, L.L.P.

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INDEPENDENT AUDITORS' REPORT

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Sidney L. Broussard, CPA 1925-2005 Leon K. Poché, CPA 1984 James H. Breaux, CPA 1987 Erma R. Walton, CPA 1988 George A. Lewis, CPA* 1992 Geraldine J. Wimberley, CPA* 1995 Lawrence A. Cramer, CPA* 1999 Ralph Friend, CPA* 2002 Donald W. Kelley, CPA* 2005 To the Board of Directors of Affiliated Blind of Louisiana Training Center, Inc. Lafayette, Louisiana

We have audited the accompanying statements of financial position of Affiliated Blind of Louisiana Training Center, Inc. (a nonprofit organization) as of June 30, 2006 and 2005 and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Affiliated Blind of Louisiana Training Center, Inc. as of June 30, 2006 and 2005, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with <u>Government Auditing Standards</u>, we have also issued a report dated September 14, 2006, on our consideration of Affiliated Blind of Louisiana Training Center, Inc.'s internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to

describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards and should be considered in assessing the results of our audit.

nousiand, Pochi, Lewest Breaux, L.L.P.

Lafayette, Louisiana September 14, 2006

STATEMENTS OF FINANCIAL POSITION June 30, 2006 and 2005

ASSETS	2006	2005
CURRENT ASSETS		
Cash and cash equivalents	\$ 930,729	\$ 784,445
Due from other agencies	165,089	207,704
Due from Affiliated Blind of Louisiana, Inc.	9,000	4,500
Inventory	73,876	71,483
Prepaid insurance	7,242	<u>.</u>
Deposits	1,015	1,015
Total current assets	<u>\$1,186,951</u>	\$1,069,147
FIXED ASSETS		
Property and equipment, net	\$3,350,147	\$3,479,598
Total assets	<u>\$4,537,098</u>	\$4,548,745
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accounts payable	\$ -	\$ 1,797
Accrued liabilities	41,674	44,459
Deferred revenue	429,365	356,161
Total current liabilities	\$ 471,039	\$ 402,417
NET ASSETS		
Unrestricted	\$1,811,003	\$1,650,702
Temporarily restricted	2,255,056	
Total net assets	\$4,066,059	\$4,146,328
Total liabilities and net assets	<u>\$4,537,098</u>	\$4,548,745

STATEMENT OF ACTIVITIES Year Ended June 30, 2006

REVENUES, GAINS AND OTHER SUPPORT	<u>Uni</u>	restricted		porarily stricted	_	Total
Contributions	\$	359,395	\$		\$	359,395
	Þ		Þ	-	Þ	
Fee for services		448,541		-		448,541
Interest revenue		43,036		-		43,036
Grant revenue		87,260		-		87,260
State appropriation		401,796		_		401,796
Meal tickets		5,985		-		5,985
Miscellaneous revenue		23,380		-		23,380
Net assets released from						
restrictions:						
Expiration of time						
restrictions		261,484		(261, 484)		_
Net inventory purchased		(20, 914)		20,914		_
Total revenues, gains						
and other support	\$	1,609,963	\$	(240,570)	<u>\$ 1</u>	L,369,3 <u>93</u>
EXPENSES						
Program expenses:						
Housing and training	\$	1,219,090	\$	_	\$ 1	1,219,090
General and administrative expenses		230,572				230,572
Total expenses	\$	1,449,662	<u>\$</u>	<u>-0-</u>	<u>\$ 1</u>	<u>,449,662</u>
Change in net assets	\$	160,301	\$	(240,570)	\$	(80,269)
Net assets at beginning of year		1,650,702	2	,495,626	4	1,146,328
Net assets at end of year	\$	1,811,003	<u>\$ 2</u>	,255,056	<u>\$ 4</u>	,066,059

STATEMENT OF ACTIVITIES Year Ended June 30, 2005

DISTRICT CATALOGUED CUDDODE	Uni	restricted	_	rarily ricted		Total
REVENUES, GAINS AND OTHER SUPPORT		201 000				201 000
Contributions	\$	321,980	\$	_	\$	321,980
Fee for services		463,628		-		463,628
Interest revenue		16,846		-		16,846
Grant revenue		277,793		-		277,793
State appropriation		571,465		-		571,465
Meal tickets		6,747		_		6,747
Miscellaneous revenue		19,663		_		19,663
Net assets released from						
restrictions:						
Expiration of time						
restrictions		562,489	(5	62,489)		-
Net inventory purchased		(6,174)	,	6,174		_
Total revenues, gains						
and other support	<u>\$</u>	2,234,437	<u>\$_(5</u>	56,315)	\$:	1,678,122
EXPENSES						
Program expenses:						
Housing and training	\$	1,554,560	\$	-	\$:	1,554,560
General and administrative expenses		237,525		_	,	237,525
Total expenses	<u>\$</u>	1,792,085	\$	-0-	<u>\$</u> :	L,792,085
Change in net assets	\$	442,352	\$ (5	56,315)	\$	(113,963)
Net assets at beginning of year		1,208,350	3,0	51,941		1,260,291
Net assets at end of year	\$	1,650,702	\$ 2,4	95,626	<u>\$</u> 4	1,146,328

STATEMENTS OF CASH FLOWS Years Ended June 30, 2006 and 2005

	2006	2005
CASH FLOWS FROM OPERATING ACTIVITIES Change in net assets Adjustments to reconcile change in net assets to net cash provided by (used in) operating	\$ (80,269)	\$ (113,963)
activities: Depreciation	137,792	140,891
(Increase) decrease in due from Affiliated Blind of Louisiana, Inc.	(4,500)	3,750
(Increase) decrease in due from other agencies Increase in inventory	42,615 (2,393)	(96,321) (16,603)
Increase in prepaid insurance Increase (decrease) in accounts payable	(7,242) (1,797)	(306)
Increase (decrease) in accrued liabilities Increase (decrease) in deferred revenue Net cash provided by (used in)	(2,785) 73,204	6,644 53,536
operating activities	\$ 154,625	\$ (22,372)
CASH FLOWS FROM INVESTING ACTIVITIES Purchase of property and equipment	\$ (8,341)	\$ -0-
Net increase (decrease) in cash and cash equivalents	\$ 146,284	\$ (22,372)
Cash and cash equivalents at beginning of year	784,445	806,817
Cash and cash equivalents at end of year	<u>\$ 930,729</u>	<u> 5 784,445</u>

NOTES TO FINANCIAL STATEMENTS

Note 1. Nature of Organization and Significant Accounting Policies

Nature of organization:

Affiliated Blind of Louisiana Training Center, Inc. (the "Organization") was incorporated on September 10, 1997 to operate the Training Center which was previously operated by Affiliated Blind of Louisiana, Inc. The Organization took over operation of the Training Center effective October 1, 1997. The mission of the Training Center is to teach skills required to maximize the independence and increase the employability of individuals who are blind, visually-impaired, or deaf-blind, thereby allowing for full integration into the community.

The accompanying financial statements of the Organization have been prepared on the accrual basis of accounting.

The Organization is an exempt organization for Federal income tax purposes under Section 501(c)(3) of the Internal Revenue Code.

Significant accounting policies:

Support and expenses -

The Organization recognizes contributions received and made as revenue in the period received or made. All contributions are considered to be available for unrestricted use unless specifically restricted by the donor. Amounts received that are restricted by the donor for specific purposes are reported as temporarily restricted or permanently restricted support that increases those net asset classes. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets in the statement of activities as net assets released from restrictions.

Fee for service contract revenue is recognized as services are provided. Grant and state appropriation revenue are recognized when the related expenses are incurred and all eligibility requirements imposed by the provider have been made.

Expenses are recorded when incurred in accordance with the accrual basis of accounting.

Allowance for doubtful accounts -

The Organization considers accounts receivable to be fully collectible; accordingly, no allowance for doubtful accounts is required.

Advertising -

Advertising costs are expensed as incurred. Advertising expense was \$6,858 and \$9,331 for the years ended June 30, 2006 and 2005, respectively.

Property and equipment -

Purchased property and equipment are recorded at cost at the date of acquisition. Property and equipment purchased with grant funds are recorded as temporarily restricted contributions. In the absence of donor stipulations regarding how long the assets must be used, the Organization has adopted a policy of implying a time restriction that expires over the useful life of the assets. Depreciation is computed by the straight-line method based on the following estimated useful lives:

	Years
Furniture and equipment	3 - 7
Building and improvements	10 - 40

Compensated absences -

Employees of the Organization earn annual leave in varying amounts ranging from 4.67 hours per month to 8 hours per month, depending upon length of service. At the end of each year, employees may carry forward vacation time earned but not taken with the maximum allowable carryover of unused vacation time being equal to one year's accumulated vacation time. Subject to the above limitation, unused vacation is paid to an employee upon retirement or resignation at hourly rates being earned by that employee at separation. At June 30, 2006 and 2005, accrued annual leave totaled \$24,168 and \$27,977, respectively.

Sick leave is earned at the same rate as annual leave; however, sick leave is not paid to employees at termination. In accordance with the provisions of Statement of Financial Accounting Standards No. 43, "Accounting for Compensated Absences," no liability is recorded for nonvesting accumulating rights to receive sick pay benefits.

Donated services -

The Organization receives donated services from unpaid volunteers who assist in program services during the year; however, these donated services are not reflected in the statement of activity because the criteria for recognition under SFAS No. 116 have not been satisfied.

Cash and cash equivalents -

For the purposes of the statement of cash flows, the Organization considers all highly liquid investments with an original maturity of three months or less to be cash equivalents.

Inventory -

Inventory consisting of low vision training aids and supplies are stated at the lower of cost or realizable market.

Deferred revenue -

Deferred revenue represents state appropriations received for which the related expenses have not been incurred by the Organization.

Use of estimates -

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Impairments -

The Organization evaluates long-term assets to be held and used for impairment when events or changes in economic circumstances indicate the carrying value of such assets may be unrecoverable. When such a situation exists, the Organization uses an estimate of the future undiscounted net cash flows to measure whether the assets are recoverable and measured for impairment by reference to fair value. Fair value is generally estimated using the Organization's expectations of discounted net cash flows. Long-term assets to be disposed of are carried at the lower of cost or fair value less the costs of disposal.

Note 2. Property and Equipment

Property and equipment consisted of the following at June 30, 2006 and 2005:

	2006	2005
Land	\$ 292,500	\$ 292,500
Buildings and improvements	4,386,770	4,386,770
Furniture and equipment	1,312,348	1,304,007
Vehicles	83,355	83,355
	\$ 6,074,973	\$ 6,066,632
Less accumulated depreciation	(2,724,826)	(2,587,034)
	\$ 3,350,147	\$ 3,479,598

Total depreciation expense for the years ended June 30, 2006 and 2005 was \$137,792 and \$140,891, respectively.

The Organization is using vehicles owned by Affiliated Blind of Louisiana, Inc. to transport clients as needed at no cost.

Note 3. Due From Other Agencies

Due from other agencies consisted of the following at June 30, 2006 and 2005:

		2006	_	2005
Louisiana Rehabilitation Services for the Blind:				
Fee for services	\$	93,797	\$	49,520
Low vision grants		57,813		145,539
United States Department of Housing and Urban Development:				
Maison de LeMaire		13,479		12,645
	<u>\$</u>	165,089	<u>\$</u>	207,704

Note 4. Temporarily Restricted Net Assets

Temporarily restricted net assets are available for the following purposes or periods as of June 30, 2006 and 2005:

	2006	2005
Depreciation of building constructed		
with federal grant funds	\$ 2,175,000	\$ 2,250,000
Equipment	20,283	206,767
Inventory	59,773	38,859
	<u>\$ 2,255,056</u>	<u>\$ 2,495,626</u>

The majority of the equipment included above (2006 - \$18,843; 2005 - \$202,037) was purchased with grant funds which requires the equipment to be used for rehab purposes for a certain number of years or it reverts to the grantor. This is the balance that is still subject to that restriction.

Note 5. Net Assets Released from Restrictions

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes, issuing inventory purchased with grant funds, or the expiration of time as follows:

		2006		2005
Time restriction expired: Depreciation of building and equipment Rehab equipment meeting time requirement	\$	78,291	\$	80,476
stipulation		183,193		482,013
Issuance of inventory:	<u>\$</u>	261,484	<u>\$</u>	562,489
Net inventory purchased	\$	20,914	<u>\$</u>	6,174

Note 6. Natural Classification of Expenses

Expenses incurred were for the following for the years ended at June 30, 2006 and 2005:

2006:	Program	General and Admin- istrative	Total
Salary	\$ 575,170	\$ 95,937	\$ 671,107
Payroll tax	48,621	3,954	52,575
Depreciation	137,792	-	137,792
Insurance	105,520	83,261	188,781
Legal and accounting	895	15,373	16,268
Office	7,610	3,167	10,777
Repairs and maintenance	9,615	4,218	13,833
Supplies	91,632	303	91,935
Telephone	10,269	1,582	11,851
Travel	6,598	344	6,942
Janitorial	28,239	2,045	30,284
Contract services	18,366	2,323	20,689
Fuel	5,610	309	5,919
Utilities	74,832	11,580	86,412
Client services	51,147	151	51,298
Low vision - evaluations	12,400	-	12,400
Training	1,328	70	1,398
401(k) matching	15,104	1,699	16,803
Advertising	6,760	98	6,858
Printing		125	125
Other	11,582	4,033	15,615
	\$1,219,090	<u>\$ 230,572</u>	\$1,449,662

Note 6. Natural Classification of Expenses (Continued)

2005:	Program	General and Admin- istrative	Total
Salary	\$ 703,038	\$ 116,853	\$ 819,891
Payroll tax	55,820	8,941	64,761
Depreciation	140,891	0,741	140,891
Insurance	115,033	73,689	188,722
Legal and accounting	11,345	1,229	12,574
Office	8,198	4,023	12,374
Repairs and maintenance	13,527	2,556	16,083
-	219,263	2,556 457	219,720
Supplies			-
Telephone	12,137	2,033	14,170
Travel	19,492	2,310	21,802
Janitorial	28,371	2,193	30,564
Contract services	15,268	2,230	17,498
Fuel	7,376	397	7,773
Utilities	73,794	6,309	80,103
Client services	47,744	143	47,887
Low vision - evaluations	36,250	-	36,250
Training	8,735	161	8,896
401(k) matching	14,057	4,247	18,304
Advertising	8,081	1,250	9,331
Printing	114	459	573
Rent	-	3,600	3,600
Other Other	16,026	4,445	20,471
	\$1,554,560	<u>\$ 237,525</u>	\$1,792,085

Note 7. Affiliated Organizations

Affiliated Blind of Louisiana Enterprises, Inc, Affiliated Blind of Louisiana, Inc. and Acadiana Chapter are all nonprofit organizations that manage bingo operations and contribute 75% of their profits to Organization. The following direct monetary transactions were engaged in for the years ended June 30, 2006 and 2005:

		2006	 2005
Contributions from: Acadiana Chapter	\$	48,300	\$ 50,737
Affiliated Blind of Louisiana Enterprises, Inc. Affiliated Blind of Louisiana,		221,483	172,912
Inc.	-	82,500	 93,000
	<u>\$</u>	352,283	\$ 316,649

Balances due from affiliated organizations at June 30, 2006 and 2005 were \$9,000 and \$4,500, respectively.

Note 8. Employee Defined Contribution Plan

Effective January 1, 1998, the Organization adopted a 401(k) Profit Sharing Plan. The Plan covers substantially all full-time employees of the Organization who meet the Plan's eligibility requirements. The Plan provides for a tax deferred profit sharing contribution and an employee elective contribution, effective August 1, 1998, with an Organization matching provision.

The Organization contributed 4% of gross salaries for each Plan participant in fiscal years 2006 and 2005. Participants may contribute up to fifteen percent (15%) of annual compensation. Contributions made by the Organization to the Plan were \$16,803 and \$18,304 during the 2006 and 2005 fiscal years, respectively.

Note 9. Concentrations

The Organization's cash is in a sweep account at its bank along with the cash of Affiliated Blind of Louisiana, Inc. The cash balances are insured by the Federal Deposit Insurance Corporation up to \$100,000 for demand and time deposits. At June 30, 2006 and 2005, the uninsured deposit balance totaled \$51,710 and \$46,571, respectively.

The Organization's main funding source is the State of Louisiana. Funding is received through State appropriations, a fee for service contract through Louisiana Rehabilitation Services, and State grants. For the years ended June 30, 2006 and 2005, funding received from the State of Louisiana was \$937,597 and \$1,312,886 or 68% and 78%, respectively, of total revenues, gains, and other support.

Note 10. Contingent Liabilities

The Organization receives grants for specific purposes that are subject to review and audit by the agencies providing the funding. Such audits and reviews could result in expenses being disallowed under the terms and conditions of the grants. In the opinion of management, such disallowances, if any, would be immaterial to the financial statements.

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To the Board of Directors of Affiliated Blind of Louisiana Training Center, Inc. Lafavette, Louisiana

We have audited the financial statements of Affiliated Blind of Louisiana Training Center, Inc. (a nonprofit organization) as of and for the year ended June 30, 2006, and have issued our report thereon dated September 14, 2006. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered Organization's internal control over financial reporting in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control over financial reporting. However, we noted a certain matter involving internal control over financial reporting and its operation that we consider to be a reportable condition. Reportable conditions involve matters coming to our attention relating to significant deficiencies in the design or operation of the internal control over financial reporting that, in our judgment, could adversely affect the Organization's ability to initiate, record, process and report financial data consistent with the assertions of management in the financial statements. The reportable condition is described in the accompanying schedule of findings and questioned costs as item #2006-1.

A material weakness is a condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that misstatements in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. Our consideration of the internal control over financial reporting would not necessarily disclose all matters in the internal control that might be reportable conditions and, accordingly, would not necessarily disclose all reportable conditions that are also considered to be material weaknesses. However, we believe the reportable condition described above is a material weakness.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Organization's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under <u>Government Auditing Standards</u>.

This report is intended solely for the information of management, others within the Organization, federal awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

Svoussand, Poche, Lewis + Breaux, L. L. f.

Lafayette, Louisiana September 14, 2006

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SCHEDULE OF FINDINGS AND QUESTIONED COSTS Year Ended June 30, 2006

We have audited the financial statements of Affiliated Blind of Louisiana Training Center, Inc. as of and for the year ended June 30, 2006, and have issued our report thereon dated September 14, 2006. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in <u>Government Auditing Standards</u>, issued by the Comptroller General of the United States. Our audit of the financial statements as of June 30, 2006 resulted in an unqualified opinion.

Section I - Summary of Auditors' Reports

A.	Report on Internal Control and Compliance Material to the Financial Statements
	Internal Control Material Weaknesses X Yes No Reportable Conditions X Yes None Reported
	Compliance Compliance Material to Financial Statements Yes X No

Section II - Financial Statement Findings

#2006-1 Reconciliation of State Appropriation Revenue to Related Expenses

Finding: The Organization did not reconcile state appropriation revenue recognized in the financial statements to the related expenses incurred and/or services provided, nor were the expenses incurred and/or services provided reconciled to the budgeted amounts submitted to the State of Louisiana.

Recommendation: We recommend that state appropriation revenue recognized be reconciled to the related expenses incurred and/or services provided on a monthly basis. In addition, the expenses incurred and/or services provided should be reconciled to the budgeted amounts submitted to the State of Louisiana on a monthly basis.

SCHEDULE OF PRIOR FINDINGS Year Ended June 30, 2006

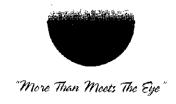
- Section I. Internal Control and Compliance Material to the Financial Statements

 No matters were reported.
- Section II. Internal Control and Compliance Material to Federal Awards

 Not applicable.

Section III. Management Letter

The prior year's report did not include a management letter.



December 12, 2006

Mr. Steve Theriot Legislative Auditor State of Louisiana Post Office Box 94397 Baton Rouge, LA 70804-9397

Affiliated Blind of Louisiana Training Center, Inc. respectfully submits the following corrective action plan for the year ended June 30, 2006.

Name and address of independent public accounting firm: Broussard, Poche', Lewis & Breaux, L.L.P. Certified Public Accountants Post Office Box 61400 Lafayette, Louisiana 70596-1400

Audit period: July 1, 2005 through June 30, 2006.

The finding from the 2006 schedule of findings and questioned costs is discussed below. The finding is numbered consistently with the number assigned in the schedule.

Section II - Financial Statement Findings

#2006-1 Reconciliation of State Appropriation Revenue to Related Expenses

Recommendation: We recommend that state appropriation revenue recognized be reconciled to the related expenses incurred and/or services provided on a monthly basis. In addition, the expenses incurred and/or services provided should be reconciled to the budgeted amounts submitted to the State of Louisiana on a monthly basis.

Action Taken: The procedures necessary to ensure that state appropriation revenues that are recognized in the financial statements are reconciled to the related expenses incurred and/or services provided on a monthly basis have been implemented. In addition, procedures have been implemented whereby expenses incurred and/or services provided are reconciled to the budgeted amounts submitted to the State of Louisiana on a monthly basis.

Mr. Steve Theriot Legislative Auditor State of Louisiana December 12, 2006 Page - 2 -

If the Legislative Auditor has questions regarding this plan, please call Lynn Blanchard at (337) 234-6492.

Sincerely yours,

Affiliated Blind of Louisiana Training Center, Inc.

Lynn Blanchard Executive Director